



Distributor Application Form

Basic Information: -

Name of the Applicant Distributor _____
(Mr./ Mrs./ Ms.) _____

Permanent Address: - _____

Town: _____ City: _____ State: _____

Phone No. _____ Mobile No. _____ Fax No. _____

National Tax Number (N.T.N): _____

Constitution Of Dealer/Distributor

Proprietorship/ partnership/ private: _____

Limited Co/Public Limited Co/Others _____

(Please specify) _____



Manpower

Administrative Staff: _____ Numbers: _____

Sales Staff: _____

Details of Technical Staff: _____ Numbers: _____

Business Associations(s):

Any of Your Sister Concerns/ Group Cos. Dealing with Chemicals /Lubricants? Yes/No

If Yes Please Mention Details:

Name	Address & Phone Nos.	Nature Of Business	Product	Since (Year)	Approx. Turnover (In Lakhs)

Products/Cos. being handled (please attach additional sheet, if required)

Name of Company	Status	Area Covered	Product	Approx. Turnover (In Lakhs)



Sales Record

Qty sold in last year _____ Sales Turnover (last 3 yrs) _____

Company Brand	Reference	Lubricants	Cutting Tools	Indl Spares	Bearings	Industrial components	Others

Financial Details

Firm/Company's Financial Position (As on _____)

Liabilities (Rs. / in lakhs)		Assets (Rs. / in lakhs)	
Share Capital		Investment	
Reserves & Surplus		Fixed Deposit	
Loans		Properties	
Creditors		Vehicles	
Advance from Customers		Stock	
Others Advances		Debtors	
Total		Total	



Are Accounting Procedures computerized : Yes/No. If yes, the package/software:

Infrastructure

Office Space: _____ Sq ft Godown Space: _____ Sq ft

Outlet Area if any _____ Sq ft

Location of the office: Main market/Secondary market/Outside main township

Address of the Sales Counters:

Tel. Nos. _____ Fax Nos. _____

Sales Tax No _____ Date _____

Other modes of delivery



Goods:

You are interested in Distributorship/Dealership for: Please tick

Lubricants - Industrial	Lubricants - Automotive	Lubricants – Speciality

Territory

Name of Town/ Districts for which Dealership/Distributorship is applied

Investment

How much investment are you prepared to make for our products?

Lubricants Indl Staff/ Office / Rs. _____

Storage space Rs. _____

Vehicle for distribution Rs. _____

Bank Guarantee Rs _____



Documents to be Provided:

- 1) Copy of N.I.C. (Nadra)
- 2) Copy of N.T.N. Certificate
- 3) List of Partners with addresses in case the Dealer/Distributor is a Firm, Association of Persons, etc.
- 4) Copies of last 6 months bank statements.
- 5) Passport Size Fresh Pictures (3 Copies)
- 6) Any other documents _____

Declaration

I/We, the undersigned, have gone through the terms & conditions, as mentioned herein, for my/our appointment as the Dealer/Distributor of the Company. I/We, fully understand the implications of the terms & conditions as given overleaf and therefore bind myself/ourselves into a legal contract with the Company and other applicable provisions and laws as may be related to this contract. I/We understand fully that this Application Form can be used against me/us before any Court of Law/ Tribunal/Arbitration proceedings, etc. I/We, state that all information as mentioned in this Application Form is true & correct to the best of my/our knowledge and information and I/We shall abide by and maintain the declarations made herein. I further agree to abide by the terms and conditions of this agreement as long as I continue to deal with the Company; I also agree to be bound by the terms & conditions & policies of supply of goods and payment thereof conveyed from time to time by the Company.

Signature of The Applicant: _____



Berlin Petroleum Pvt LTD

Country Office

Hayat Palaza Opposite Koh-i-Noor Textile Mills Main Peshawar Road Rawalpindi Pakistan

Fax ; 0092-51-2315265

PABX- 0092-51-2315047-9

Email; info@berlinpetroleum.com

Website;- www.berlinpetroleum.com